



Leadership Development Program

Advancing Your Key Employee's Professional Development

Addressing the unique system integration industry management and leadership requirements, the **Exotek Leadership Development Program** helps emerging leaders develop essential skills for career growth and organizational success.

Through a modular approach we offer expert guided instruction, educational resources, peer learning, and practical application preparing individuals to step into leadership roles and deliver business results.

Benefits



Go Beyond Project Management

Designed specifically for your experienced senior project and technical managers who need to deepen their skills



Accelerate Your Career

High-potential employees can upskill more effectively than through on-the-job or self-directed training



Learn From Industry Experts

Led by instructors who understand your business, have managed large-scale projects, and owned integration firms

Overview

Duration

**September 2026 -
August 2027**

Where

**Virtually 1x / Month
In person 2x / Year**
*(In-person training dates and
locations to be determined.)*

Fee/Costs

\$6,000 USD / Individual
(group discounts available)

Not included in program fee:

- \$200-\$300 - Recommended Educational Materials
- In Person Travel Expenses

See back for program module info.

Program Modules – At a Glance

Each module combines pre-work, guided instruction, group participation, and practical application exercises.

1 Leadership Essentials for Projects and Business (Virtual)

2 Strategic Thinking and Visionary Leadership (Virtual)

**3-5 Developing Emotional Intelligence
Effective Communication and Influence
Decision Making and Problem Solving** (In Person – 1.5 Days)

6 Building and Leading High-Performance Teams (Virtual)

7 Stakeholder Engagement and Management (Virtual)

8 Project Tracking and Controls for Business Impact (Virtual)



9 Project Risk Management for Business Impact (Virtual)

10 Project Change Management for Business Impact (Virtual)

11 Innovation and Continuous Improvement (Virtual)

12 Sales Methodologies for Project-based Businesses (Virtual)

13 Ethics and Corporate Responsibility (Virtual)

14 Performance Management and Accountability (Virtual)

**15-17 Leading Organizational Change
Corporate Finance 101
Developing a Leadership Growth Plan** (In Person – 1.5 Days)



Embark on your journey to accelerate your career!