



# Leadership Development Program

## Advancing Your Key Employee's Professional Development

Addressing the unique system integration industry management and leadership requirements, the **Exotek Leadership Development Program** helps emerging leaders develop essential skills for career growth and organizational success.

Through a modular approach we offer expert guided instruction, educational resources, peer learning, and practical application preparing individuals to step into leadership roles and deliver business results.

## Benefits



### Go Beyond Project Management

Designed specifically for your experienced senior project and technical managers who need to deepen their skills



### Accelerate Your Career

High-potential employees can upskill more effectively than through on-the-job or self-directed training



### Learn From Industry Experts

Led by instructors who understand your business, have managed large-scale projects, and owned integration firms

## Overview

### Duration

**September 2026 -  
August 2027**

### Where

**Virtually 1x / Month  
In person 2x / Year**  
*(In-person training dates and  
locations to be determined.)*

### Fee/Costs

**\$6,000 USD / Individual**  
*(group discounts available)*

#### Not included in program fee:

- \$200-\$300 - Recommended Educational Materials
- In Person Travel Expenses

See back for program module info.

# Program Modules – At a Glance

*Each module combines pre-work, guided instruction, group participation, and practical application exercises.*

**1 Leadership Essentials for Projects and Business** (Virtual)

**2 Strategic Thinking and Visionary Leadership** (Virtual)

**3-5 Developing Emotional Intelligence  
Effective Communication and Influence  
Decision Making and Problem Solving** (In Person – 1.5 Days)

**6 Building and Leading High-Performance Teams** (Virtual)

**7 Stakeholder Engagement and Management** (Virtual)

**8 Delegation for Business Impact** (Virtual)



**9 Project Risk Management for Business Impact** (Virtual)

**10 Project Change Management for Business Impact** (Virtual)

**11 Innovation and Continuous Improvement** (Virtual)

**12 Sales Methodologies for Project-based Businesses** (Virtual)

**13 Ethics and Corporate Responsibility** (Virtual)

**14 Performance Management and Accountability** (Virtual)

**15-17 Leading Organizational Change  
Corporate Finance 101  
Developing a Leadership Growth Plan** (In Person – 1.5 Days)



## Embark on your journey to accelerate your career!