



# Leadership Development Program

## Advancing Your Key Employee's Professional Development

Addressing the unique system integration industry management and leadership requirements, the **Exotek Leadership Development Program** helps emerging leaders develop essential skills for career growth and organizational success.

Through a modular approach we offer expert guided instruction, educational resources, peer learning, and practical application preparing individuals to step into leadership roles and deliver business results.

## Benefits



### Go Beyond Project Management

Designed specifically for your experienced senior project and technical managers who need to deepen their skills



### Accelerate Your Career

High-potential employees can upskill more effectively than through on-the-job or self-directed training



### Learn From Industry Experts

Led by instructors who understand your business, have managed large-scale projects, and owned integration firms

## Overview



Duration

**September 2026 -  
August 2027**



Where

**Virtually 1x / Month  
In person 2x / Year**

*(In-person training dates and locations to be determined.)*



Fee/Costs

**\$6,000 USD / Individual  
(group discounts available)**

**Not included in program fee:**

- \$200-\$300 - Recommended Educational Materials
- In Person Travel Expenses

See back for program module info.



# Program Modules – At a Glance

Each module combines pre-work, guided instruction, group participation, and practical application exercises.

**1** Leadership Essentials for Projects and Business (Virtual)

**2** Strategic Thinking and Visionary Leadership (Virtual)

**3-5** Developing Emotional Intelligence  
Effective Communication and Influence  
Decision Making and Problem Solving ] (In Person – 1.5 Days)

**6** Building and Leading High-Performance Teams (Virtual)

**7** Stakeholder Engagement and Management (Virtual)

**8** Delegation for Business Impact (Virtual)



**9** Project Risk Management for Business Impact (Virtual)

**10** Project Change Management for Business Impact (Virtual)

**11** Innovation and Continuous Improvement (Virtual)

**12** Sales Methodologies for Project-based Businesses (Virtual)

**13** Ethics and Corporate Responsibility (Virtual)

**14** Performance Management and Accountability (Virtual)

**15-17** Leading Organizational Change

Corporate Finance 101

Developing a Leadership Growth Plan ] (In Person – 1.5 Days)



## Embark on your journey to accelerate your career!

Space Limited – Contact Us Today



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